



April 30, 2018

Dear Vendors;

Colony Hardware Corporation is pleased to announce that we have purchased the operating assets of Cook Iron Store Company, Inc., Heavy Duty Store.com, Flower City Wiper and Safety First (et.al Cook Iron Store) in a transaction completed on April 27, 2018. Colony Hardware is a leading distributor of tools, fasteners, safety products and construction supplies with headquarters in Orange, Connecticut. In addition, we are very proud that the Cook Iron employees and management team are joining Colony and we are also very excited about further expanding our business in the New York state market.

The mailing addresses for the business will remain the same. We plan few short term changes to the operations and the business will trade as Colony Hardware Corporation, dba Cook Iron Store. In addition, Cook Iron will continue to do their own purchasing. Colony is also assuming the trade accounts payable as part of the transaction. Please continue business as usual. Please also include all purchases from Cook Iron as of May 1, 2018 in the rebate or incentive calculations of Colony Hardware Corporation. If you currently do not have a rebate and or incentive program with Colony, but maintain such a program with Cook Iron then we expect that program to continue. Going forward all payments and or credits as of this same date should be made payable to Colony Hardware Corporation. In addition, absent a special program or other arrangement already in place with Cook Iron we expect all favorable terms, discounts and pricing extended to any other Colony Hardware location to be effective for this location as of May 1, 2018.

On behalf of Cook Iron Store and Colony Hardware Corporation, thank you very much for your support in the past and the entire combined team is looking forward to earning your continued trust and confidence into the future. If you have any questions or unique circumstances that require additional discussion, please contact Colony's Director of Purchasing, Ralph Del Cervo at 203-466-5252, extension 343.

Sincerely,

Michael Weiner - President

**Colony Hardware Corporation** 

Steve Wichtowski- President Cook Iron Store Company, Inc.

Colony Hardware Corporation, 269 S. Lambert Road, Orange, CT. 06477